

Acute Hospital Financial Performance Trends

Hospital	City/Town	County	Hospital Type	Fiscal Year End	Number of Months Data
Baystate Medical Center	Springfield, MA	Hampden	Teaching Hospital	09/30/14	12

Financial Performance Indicators	FY10	FY11	FY12	FY13	FY14	MA Industry Median FY14	North East US Median FY13
PROFITABILITY							
Operating Margin	6.3%	3.7%	5.7%	6.6%	6.3%	2.6%	2.9%
Non-Operating Margin	1.9%	-0.2%	4.2%	3.5%	2.6%	0.8%	0.1%
Total Margin	8.2%	3.5%	9.9%	10.1%	8.9%	4.2%	3.8%
Operating Surplus (Loss)	\$56,575,000	\$32,049,000	\$55,902,000	\$68,561,000	\$68,387,000	--	--
Total Surplus (Loss)	\$73,830,000	\$30,475,000	\$97,630,000	\$104,666,000	\$96,280,000	--	--
LIQUIDITY							
Current Ratio	2.4	2.3	2.4	2.8	2.9	1.6	1.6
Days in Accounts Receivable	34	35	36	34	39	40	49
Average Payment Period	48	47	50	42	45	59	65
SOLVENCY/CAPITAL STRUCTURE							
Debt Service Coverage (Total)	10.8	6.8	8.4	8.3	7.9	5.6	4.0
Cash Flow to Total Debt	20.1%	12.2%	23.1%	26.3%	25.5%	20.2%	13.6%
Equity Financing	41.3%	40.1%	40.6%	49.5%	50.7%	51.1%	46.6%
OTHER							
Total Net Assets	\$460,872,000	\$459,824,000	\$506,821,000	\$638,611,000	\$672,882,000	--	--
Assets Whose Use is Limited	\$281,838,000	\$198,406,000	\$187,361,000	\$202,063,000	\$216,691,000	--	--
Net Patient Service Revenue	\$846,693,000	\$834,458,000	\$898,672,000	\$926,118,000	\$983,912,000	--	--

For descriptions of the metrics, please see the Massachusetts Hospital Financial Performance Technical Appendix